



Crossroads Partner

Consult + Deliver + Guarantee



When your company is at a crossroads in choosing a new business management solution, you need a partner you can trust. A partner with experience and expertise. A partner that can minimize your risk and maximize their value.

The Partner You Need is Crossroads Partner.

Crossroads Partner is a different breed of partner. We're a trusted advisor for companies looking to select and deploy a business management solution. What we do isn't remarkable. *How* we do it is.

The Path to Greater Visibility

Crossroads Partner helps you manage your organization more strategically using business management solutions from Microsoft and SAP. Gain insight into your operations, increase efficiency and improve customer relationships: We'll make it all happen through our proven methodology and best practices.

+ Consult

At Crossroads Partner we believe in choices; one size does not fill all. That's why we represent the top five business management solutions on the market. Our consulting begins upfront to ensure you choose the right solution to meet your immediate and long-term needs — whether they're industry-related, growth-related or a combination of both.

+ Deliver

Once the selection has been made, we assist with integrating, deploying, managing and supporting the solution. We also handle all other aspects of the implementation, including application training, data conversion, integration, project management, customization and infrastructure consulting.

+ Guarantee

With the Crossroads Partner ERP Software Selection Guarantee*, you can feel secure knowing you're working with a trusted advisor, not just a reseller. We stand behind our work and guarantee your solution selection for 90 days. If you're not satisfied for any reason, we'll replace your solution with one of the others under our umbrella of offerings.



Crossroads Partner specializes in:

- Microsoft Dynamics AX
- Microsoft Dynamics GP
- Microsoft Dynamics SL
- Microsoft Dynamics CRM
- SAP Business One

Crossroads Partner

The safe choice for companies looking to select and deploy a business management solution.

"Crossroads Partner took the time to understand our business and our needs; they are great to work with and are a partner we can trust."

Scott D'Amour
CFO
BioProcessors Corp.

The Crossroads Partner Difference

Access to Our **Finest**

Our team members have extensive industry, technology and business experience. In addition, our directors are in the field and involved in your project every step of the way, from initial consultation through post-implementation support. With Crossroads Partner, you always have access to our top management — and always deal with an experienced advisor you can trust.



Local Delivery Resources

From Maine to Pennsylvania, we have consultants where you are. Our local resources enable us to give you the personal attention and dedication you deserve. And we don't charge travel time if you're within a 30-mile radius of our offices in Boston, Stamford or New York City.

Safety and Security

By representing the top five business solutions on the market we can provide an unbiased evaluation which will improve your confidence and reduce time and expense during the evaluation stage. Our unmatched ERP Selection Guarantee mitigates the risk that can lead businesses to remain on outdated technology. And our business process analysis can leave you feeling secure that all current and future considerations have been accounted for.

Industry-Specific Solutions and Expertise

Crossroads Partner has focused industry solutions and expertise in the following areas:

- Life Sciences
- Medical Devices
- High Tech
- Manufacturing & Distribution
- Professional Services
- Financial Services
- Automotive & Equipment

This means you spend less time educating your partner and enjoy a faster ROI. Why? Because we understand your business processes and can meet industry requirements and regulations with fewer customizations.

Bundled Offerings

Is cost certainty important to your business? Then you might consider our fixed-fee bundled offerings, which include software, consulting and training. Receive everything you need to get up and running while avoiding unknown consulting costs and reducing ROI time.

**Please visit www.crossroadspartner.com for full details of our guarantee.

Crossroads Consulting Services

Crossroads Partner is the trusted advisor to our clients for the following consulting services:

- Business Management Software Selection Services
- Financial and Business Management Solutions
- Customer Relationship Management (CRM) Solutions
- Learning Management and Training Services
- Customization and Application Development Services
- Integration Services
- Infrastructure and Hosting Services
- Bundled Vertical and Industry Solutions
- Business Intelligence, Portal and Reporting Solutions

For More Information

If you're looking for a **local partner** with **top-notch team members, industry expertise** and **a commitment to 100% client satisfaction**, then look no further. **Crossroads Partner and our ERP Software Selection Guarantee*** will offer you the most value, the least risk and the greatest return on your investment.

Learn more about making Crossroads Partner your trusted advisor—contact us today.

www.crossroadspartner.com

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